# We understand the market

#### Proactive action with data

Pharma organisations will utilise intelligent analytics to develop models and analyse trends to then provide insights for further drug development alongside research and development efforts. Skillsets that will help facilitate this research include data engineering, user-experience design, data modelling, and data visualization skills.

### Unprecedented collaboration

The mergers and acquisitions that have occurred through the pandemic set a new level of collaboration within the pharma industry. Currently there are 26 candidates vaccines in clinical evaluation according to the **World Health Organisation**. Half of these (13) are composed of collaborations between otherwise competitors that have joined forces to develop and manufacture a vaccine as quickly as possible.

## Clinical trials will rebound through digital platforms

With over 20,000 clinical trials put on hold during the pandemic, clinicians and technology partners are working quickly to develop digital platforms that can facilitate trials. Platforms will replace the need for in person communication between patients and doctors however there will be In fact, since the onset of COVID-19, demand has risen by 46% for clinical research associates and trial managers.

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# And how it effects talent

#### Focus on the workforce

As pharma companies race to develop and produce a vaccine, talent in this space is in incredibly high demand. To ensure you have your workforce intact to meet continued demand pressure, it is especially critical to keep employees engaged and safe. Social distancing measures need to remain a priority in every essential facility and for remote workers, collaboration tools and engagement with others is key.

## Optimise how work gets done

As tasks evolve to fit into new ways of working, it will spark the need for upskilling opportunities for the workforce to learn more efficient ways of collaborating and innovating. By empowering workers to investigate process efficiencies and approach work with an innovative mindset, the outcome will have direct positive impact to organisations as a whole while building on employee engagement.

## Permanent changes ahead

The research and development function will have sustained demand to prevent future viruses similar to COVID-19. This will include a need for more workers across various skill categories to process and study data and lessons learned that can be applied to prevention schemes.

# Case Study

Running an optimal supply chain within the pharma industry



## What we deliver

#### **MSP**

We deliver transparent, data-driven, strategic and talent focused solutions that go beyond just requisition filling.

### **RXO**

Welcome to Recruitment experience Outsourcing! Your brand and people are our priority, our offering is more than a process. Utilising disruptive technology we will design an experience centered candidate journey that attracts the best talent in the market.

#### **Total Talent**

The power of RXO and MSP service combined. Reconnect your talent strategy to your business strategy to realise efficiencies, cost saving and scale to build a global total talent solution.

#### **Services Procurement**

Our solution, often called Statement of Work (SOW), brings visibility, compliance, efficiency and cost savings to all stages of the Service Procurement lifecycle. We enable you to buy project orientated services through optimising your procurement processes.

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## Clients

A selection of our pharma clients across The Adecco Group

















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## **Case Studies**

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## Contact us to find out more

It's now more important than ever to find the right partner to help you become future fit today. Pontoon Solutions is that talent partner.

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